

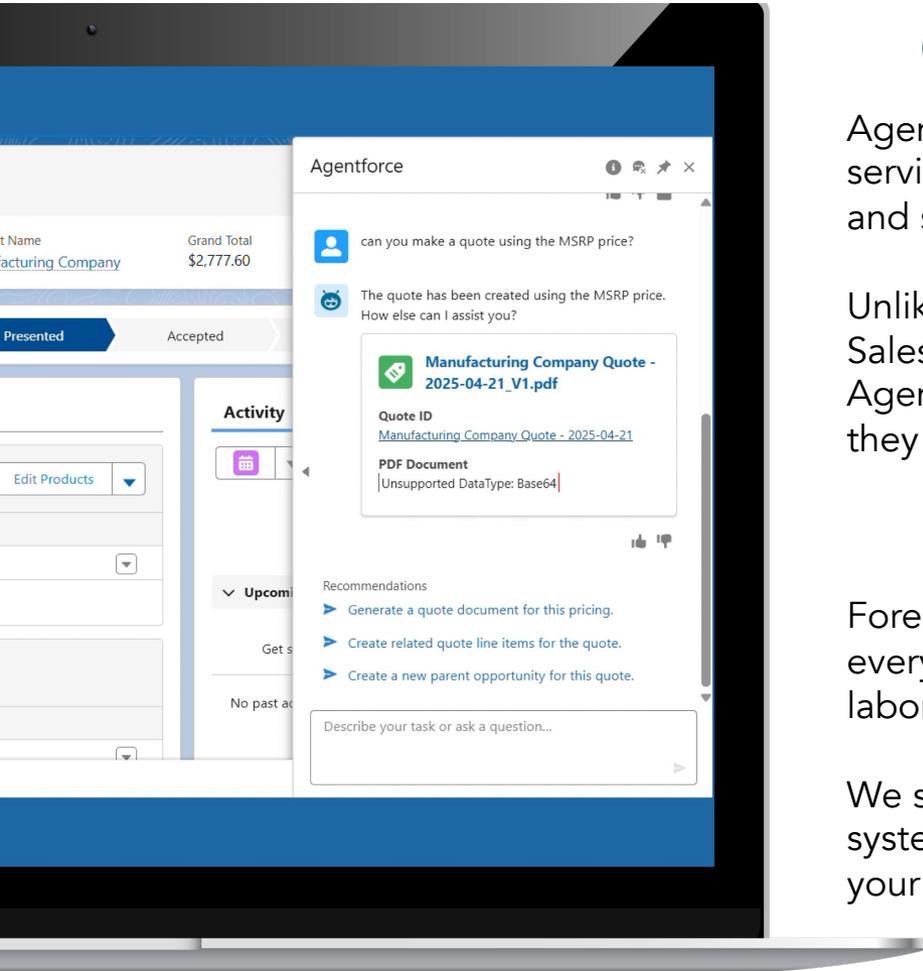
FOREFRONT 
an <epam> company



Agentforce Rapid Deployment Accelerator for Manufacturing

Quickly integrate AI agents into your team's quoting, service, and sales workflows.

Drive revenue growth, increase efficiency, and gain a competitive advantage with the power of Agentforce, ForeFront's deep manufacturing industry expertise, and proven delivery frameworks.



Why Agentforce?

Agentforce supercharges the way teams work. From field service to sales, agents automate workflows, save time, and solve real business problems.

Unlike legacy tools, Agentforce leverages the power of Salesforce Data Cloud to connect siloed data systems. Agents are trained on specific business knowledge, so they perform their roles proactively and autonomously.



The ForeFront Advantage

ForeFront's Agentforce Solution Accelerator includes everything you need to start capitalizing on the digital labor revolution.

We specialize in connecting Salesforce to manufacturing systems, including ERPs and external data sources, so your teams see value in weeks, not quarters.

Agentforce Accelerator

What's Included?

- Fast deployment: **4-6 weeks** estimated deployment time from project kickoff.
- Up to 6 hours of **discovery and strategic advisory support**. ForeFront will leverage deep technical and manufacturing industry expertise to determine which agent actions will have the biggest business impact.
- A comprehensive **Data Readiness Check** to assess what's possible and prepare your organization for Data Cloud and Agentforce (included in discovery process.)
- Agentforce product activation and deployment of **2-3 agent actions*** (depending on complexity). See pages 4-5 for use case examples.
- **Agent rollout**, facilitated using ForeFront's proven delivery methodologies and best practices.
- **Prompt guidance** to ensure user adoption and success.

Contact us for pricing details

* Available actions are subject to data analysis, data health maturity assessment, and data sources provided by the customer. Does not include Salesforce licensing or Agentforce Flex credits, licenses, and add-ons.



Example Use Cases & Agent Actions for Manufacturers

SALES

Dynamic Quoting Across Systems

Integrate data from multiple sources to enable real-time, accurate quote generation.

Sales Agreement Summary

Highlight deviations in planned vs. actual quantities and revenue to improve forecast accuracy.

Forecast Summary

Detect anomalies and identify trends to enable more proactive performance management.

FIELD SERVICE

Asset Service History

Give field techs easy access to relevant asset data to reduce downtime and improve service.

Knowledge Base

Answer user questions based on information from knowledge articles and uploaded files.

Work Order & Quote Creation

Generate work orders and quotes using current pricing data, inventory feeds, and discount logic.

CUSTOMER SERVICE

Order Status & Tracking

Provide status inquiries, tracking info, estimated delivery times, and updates on delays or issues.

Service Triage

Analyze inbound service requests, categorize issue type, check asset history, and auto-assign case.

Warranties & Maintenance

Answer questions about warranty coverage, repair services, maintenance details, and more.

Agents in Action

Customer Success Stories

Cirrus Aircraft

- Agent unifies aircraft data across cases
- Reps get a holistic view in seconds
- **15-20 minutes saved per case**

[Get the full story here](#)

Luminator Technology Group

- Agent retrieves customer case status
- No need for live support
- **28% projected improvement in customer support efficiency**

[Read Salesforce's solution deep dive](#)



Agentforce Demos

Real-Time Pricing & Quote Generation

- Agent generates a real-time pricing report from multiple data sources
- Automatically creates Salesforce records
- Returns a complete quote with all related records

[Watch the demo](#)

Why Partner With ForeFront For Your Agentic Transformation?

- **Proven industry experience:** ForeFront excels at solving complex, industry-specific manufacturing challenges.
- **Full Salesforce multi-cloud capabilities:** We're a trusted Salesforce Summit partner with deep experience across CPQ, Service, Field Service & B2B Commerce. We deliver solutions that accelerate sales cycles, unlock new revenue streams, and streamline operations across disconnected systems.
- **Agentforce expertise:** We seamlessly integrate Agentforce + AI into existing systems to unify data, streamline workflows, and drive measurable ROI. We don't just implement, we ensure your agents land, scale, and deliver value fast.



Contact us to learn more about our **Agentforce Solution Accelerator** and other industry-leading solutions.



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